

Stellenangebot vom 19.07.2020

Streamer Success Manager - Remote

Fachrichtung:	Business Development / Sales
Art der Beschäftigung:	Vollzeit
Eintrittsdatum:	ab sofort
PLZ / Ort:	Remote
Land:	Israel

Firmendaten

Firma:	StreamElements
Straße & Hausnummer:	Haarba 6
PLZ / Ort:	128545 Tel Aviv



Ansprechpartner

Name:	Ariel S
Position:	Streamer Success - Remote
Straße & Hausnummer:	Haarba 6
PLZ / Ort:	128545 Tel Aviv
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Job-Beschreibung

Who we are:



StreamElements is the home of the biggest streamers on Twitch.tv. Our streaming tools platform helps gamers and content creators manage their stream, raise production value, increase engagement, and monetize their content.



StreamElements is looking for a sales & account management professional to join our Creator Success Team, which is responsible for acquiring, managing and servicing our users.

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Bei den Mühlen 70
D-20457 Hamburg

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Role responsibilities:

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- Proactive outreach to relevant top streamers on Twitch.tv, YouTube Live, and other platforms
- Maintain a wide portfolio of customer accounts and constantly work to increase activation and retention
- Deploy sponsorship's with content creators on live-streaming platforms
- Handle deals from start to finish?- from lead gen to closing, on-boarding, account management and technical support
- Create, implement and maintain new methods to raise the level of service to streamers
- Engage with talent organizations in the ecosystem, build relationships, attend events to establish our brand and solutions and help drive business results
- Command all technical knowledge around the platform tools and features, and use it to provide legendary level service

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Job perks:

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- Work from home
- Flexible schedule post-training
- Set foot in the gaming and streaming industries

Requirements

- 2 years of experience in sales-oriented positions - a must
- Deep knowledge of the Twitch.tv ecosystem?- a must
- Very good English, spoken and written?- a must
- 1 or more additional languages: Korean / Chinese / Japanese / French / German / Italian / Polish - huge advantage

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- Gamer - plus
- Involvement in gaming and/or streaming communities - plus
- Experience as a content creator and/or streamer?- plus
- Experience deploying ad campaigns with content creators - plus

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