Joboffer dated from 11/24/2021

(Junior) International Sales Manager (m/f/d)

Field:	Business Development / Sales
Type of employment:	Full-time
Entry date:	immediately
Zip Code / Place:	Hamburg
Country:	Germany

Company data

Company:	**Daedalic Entertainment GmbH**
Street adress:	Papenreye 51
Zip Code / Place:	22453 Hamburg

Contact Person

Name:	Martin Ditter
Position:	Head of Finance and HR
Street adress:	Papenreye 51
Zip Code / Place:	22453 Hamburg
E-mail:	jobs@daedalic.de

Job description

Daedalic Entertainment publishes and develops computer and video games for all platforms. The publisher has a diverse line-up and offers a wide range of high-quality games, from classic adventure and strategy games to multiplayer titles and RPGs.

Daedalic is one of the most successful games companies in Germany and is the record winner of the two most important awards in the German games industry with 32 titles at the German Developer Award (including several "Studio of the Year" awards) and twelve German Computer Game Awards.

Currently the studio is developing the AAA title The Lord of the Rings - Gollum (multi-platform). The action adventure tells Gollum's story from an unprecedented perspective and remains true to the legendary book by J.R.R. Tolkien.

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Quinke Networks GmbH
Bei den Mühren 70
20457 Hamburg/Germany

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(Junior) International Sales Manager (m/f/d)

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Reference ID: SaMa_21

- Starting: Now
- Full Time
- In Hamburg

□

Your Tasks:

- Take care of the sales responsibility for your department
- Achieve agreed goals regarding: Sales, Results, Budget, Quality (service, store, processes), Reporting & Analyzing
- Acquisition, foster, negotiation and structures of a worldwide partnership network
- Eloboration and implementation of worldwide sales and retail strategies
- Strategic scheduling & key account management for digital & retail sales
- Empowerment of the brand and our IPs
- Continuous observation of the market and competitions
- Examination of "New Business Opportunities"
- Cut between external partners and our company
- Ongoing controlling

□

Your Profile:

- Passion and outstanding talent for distribution
- Know how about retail and console
- You can already present experience in retail and digital sales (online)
- Your ambition and goal-driven actions□are just as important for you as the satisfaction of your customers
- Customer oriented, flexibility, creativity, communication, social competence and enthusiasm are your most important key qualifications
- You're appearance is confident and polite
- You have a business career or study education regarding marketing, distribution or similar
- Very well knowledge of the offline and online games marketing
- Outstanding abilities in analysis and a great intuition for trends
- Expertise in communication, team oriented and qualities in networking
- Thorough, responsible-minded and autonomous methods
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Stamina, motivation, drive and curiousity
- Certain acquaintances with MS office programs (especially Excel)
- Very well writing and speaking skills in German and English☐

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We offer:

- Permanent employment contract
- Company pension scheme
- Very demanding and varied tasks in an internationally oriented company
- Extensive development opportunities
- Professional workflows and processes
- You have the opportunity to actively participate in shaping the daily work routine and make the company even more economically successful

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Contact us:

If you are looking for a challenge, are eager for new experiences and want to hone your skills and knowledge, then we look forward to receiving your application.

Please send your complete application documents (cover letter, CV, certificates, work samples and similar references) in a PDF file (max. 5 MB) by e-mail to:☐

jobs@daedalic.de (contact person: Maria Mantler). Reference ID: SaMa_21

We at Daedalic offer you to replace your first and last name with an alias (not a requirement!) Please also note that your application should NOT contain a photo!