

Joboffer dated from 03/29/2022

Junior Sales Manager

Field: Business Development /

Sales

Type of employment: Full-time
Entry date: immediately
Zip Code / Place: 50825 Köln
Country: Germany

Company data

MOTHERSHIP

Company: MOTHERSHIP Marketing GmbH

Street adress: Oskar-Jäger-Straße 173

Zip Code / Place: 50825 Köln

Contact Person

Name: Timo Kern

Position:

Street adress: Oskar-Jäger-Straße 173

Zip Code / Place: 50825 Köln

E-mail: tk@mothersh1p.de

Job description

JUNIOR SALES MANAGER (M/F/D)

For our headquarters in Cologne we are looking for a Junior Sales Manager Online Marketing / Creator Marketing.

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As Sales Manager you are in daily contact with well-known gaming brands (PC / Console / Mobile), work out creative campaign concepts in close alignment with the different units of our agency group and represent MOTHERSHIP during pitches with potential new clients.

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Your Tasks:
 Developing a sales strategy to acquire new clients from the gaming and gaming-related industries (brands, agencies) Setting up a sales pipeline for continued reach-out towards new prospects Creation of custom-tailored media and creator campaign concepts for clients and presenting them during calls and face-to-face meetings Assisting in the creation and implementation of a social media- and PR strategy Drafting contracts for new clients
Requirements: □
 Strong affinity towards social media and creator content Passionate interest in gaming Previous experience in marketing-related sales positions desirable Team spirit and positive attitude Willingness to learn Self-assured appearance Good organizational skills Ability to work independently
Your skills:
 Excellent English skills (both spoken and written) Good communication skills Good organizational skills Hands-on mentality and determination
Qualifications:
Graduate degree (Bachelor, Master) or relevant work experience
We offer:
 Flexible office hours and home office Regular team events

• A modern office space in Köln-Ehrenfeld with good access to public transportation

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