

Joboffer dated from 04/09/2023

Sales Manager (f/m/d)

Field: Art / Layout / Illustration
Type of employment: Full-time
Entry date: immediately
Zip Code / Place: 97232 Giebelstadt
Country: Germany

Company data

Company: **www.handy-games.com GmbH**
Street address: i_Park Klingholz 13
Zip Code / Place: 97232 Giebelstadt



Contact Person

Name: Nicole Murrmann
Position: HR
Street address: i_Park Klingholz 13
Zip Code / Place: 97232 Giebelstadt
E-mail: nicole.murrmann@handy-games.com



Job description

You love games? You're passionate about communication and you want to sell entertainment products with an international and diverse team?

Join us in establishing HandyGames™ as the one-stop publisher for small and mid-sized games projects. We are looking for a Sales Manager (f/m/d) for our headquarters in Giebelstadt.

Job Description:

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Your job will be selling and presenting our digital premium PC, Console, Mobile and Streaming portfolio to a worldwide audience.



Our experienced Sales Team awaits and assists you in achieving our shared sales goals.



Your Tasks

- Be a reliable point of contact for our channel partners
- Help the Sales Team expand our channels and partner network
- Plan campaigns, set sales goals, compare performance to goals and adjust goals as needed
- Assist in analyzing results to identify opportunities for improvements and implementing them together with stakeholders
- Monitor and assist in sales activities and prepare presentations and reports for management
- Communicate with our internal and external development teams and other departments
- Work in a diverse team and manage a pipeline with multiple international partners



Requirements

- You are passionate about games
- You have experience in sales or account management, preferably in the technology or entertainment industry
- You have strong oral and written communication skills in both English and German
- You thrive in a fast-paced and demanding environment, not afraid of taking on new challenges together with the Sales Team
- You are independent, organized yet flexible, and are able to prioritize opportunities effectively without risking any potential deals
- You have excellent proficiency in Microsoft Office
- You are eager to learn and are motivated with a healthy dose of curiosity



Benefits

- 40 hours per week thanks to Scrum
- Flexible working hours
- 30 days of paid vacation
- A short and quick decision-making process due to flat hierarchies
- The opportunity to work with a team of experienced professional
- Modern workplaces with state-of-the-art technology
- Further training opportunities
- We support our foreign language employees with offered language courses in German
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- Gym in-house
- Company apartment
 - Free drinks, snacks and fruit
 - ...and much more

We process your personal data in accordance with our Privacy Policy for Applicants <https://www.handy-games.com/en/privacy-policy-jobs/>

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